

## Monkeys reject unequal pay

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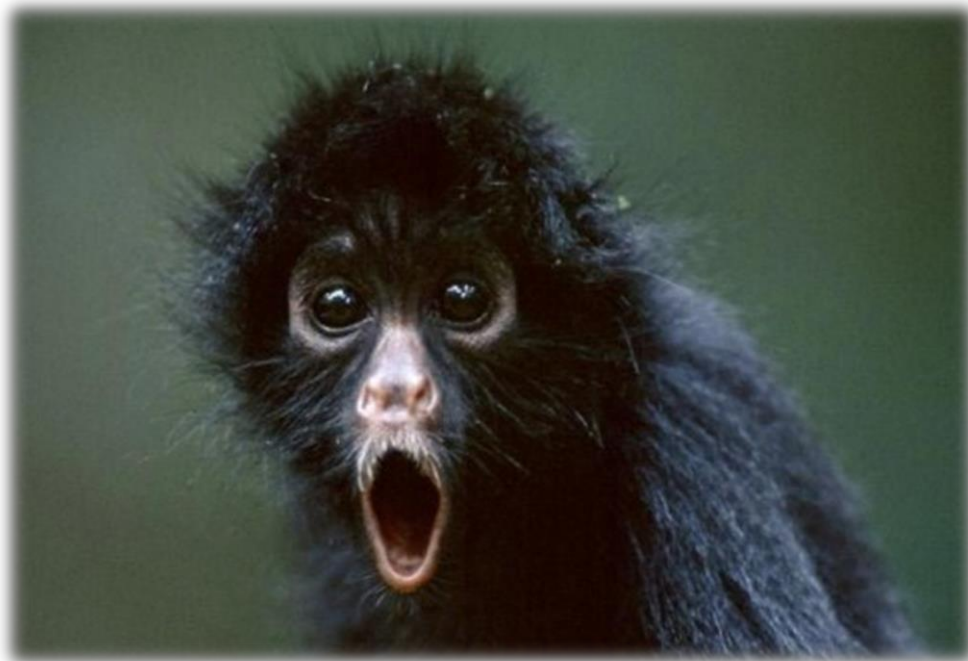
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### Original paper:

Brosnan, S. F., & De Waal, F. B. (2003). Monkeys reject unequal pay. *Nature*, 425(6955), 297.

### Reference for the original paper:

[http://saki.caltech.edu/biCNS217\\_2008/PDFs/Brosnan2003.pdf](http://saki.caltech.edu/biCNS217_2008/PDFs/Brosnan2003.pdf)



Project created for the class:

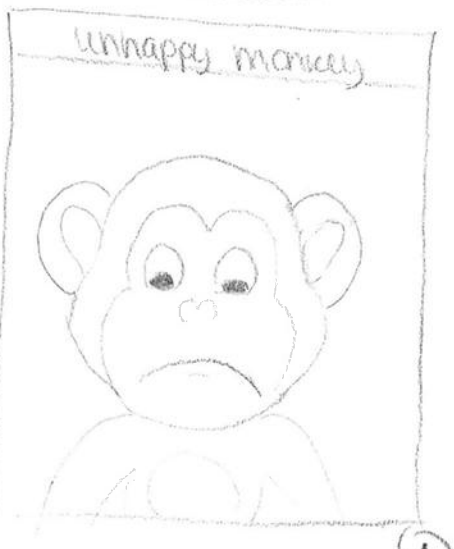
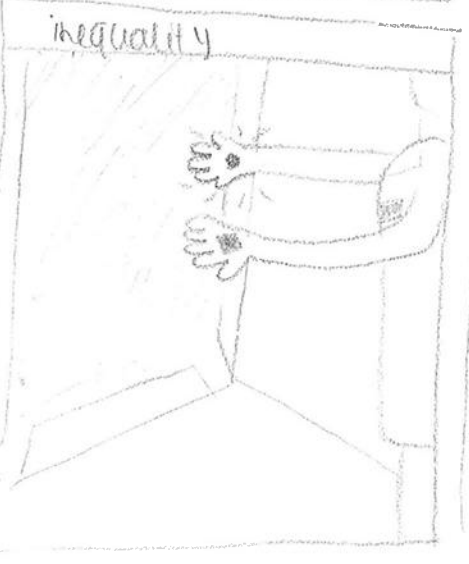
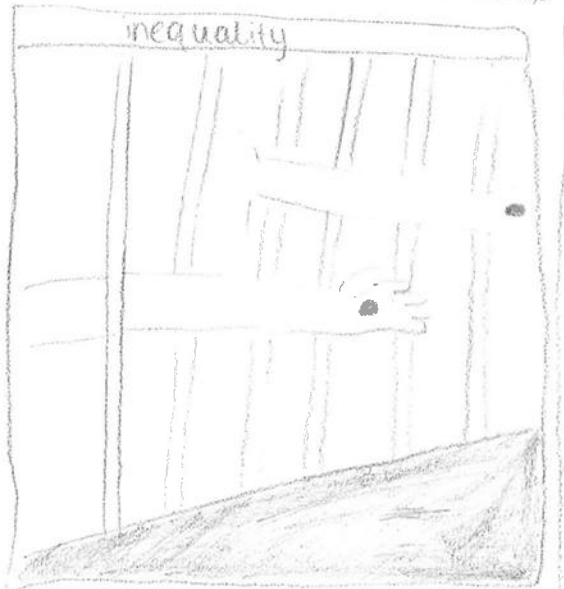
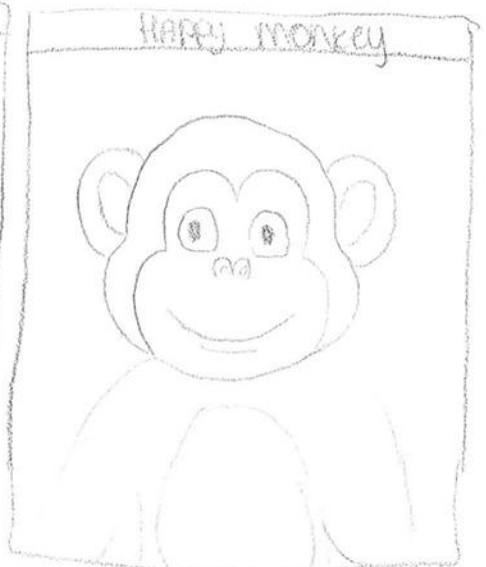
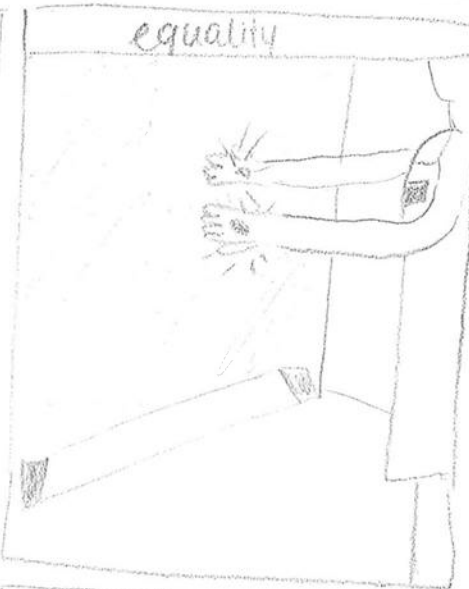
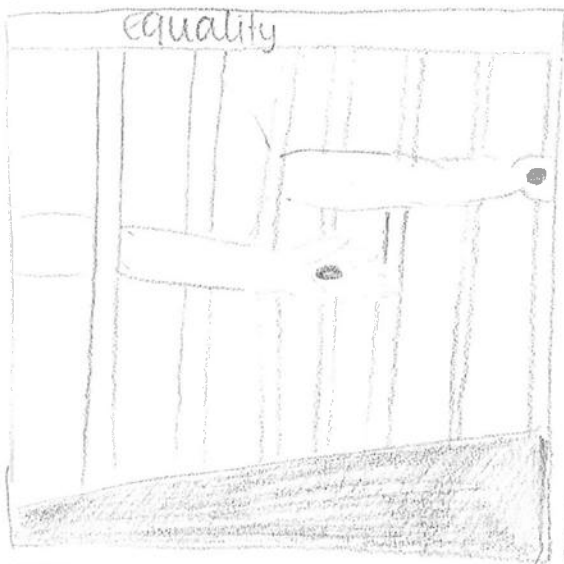
Visual Thinking and Composition, Winter 2019

Tilburg University, Department of Communication and Cognition

Instructor: Neil Cohn, [neilcohn@visuallanguagelab.com](mailto:neilcohn@visuallanguagelab.com), [www.visuallanguagelab.com](http://www.visuallanguagelab.com)

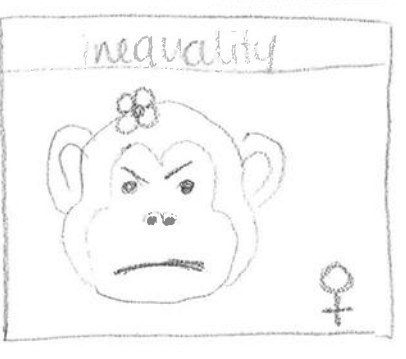
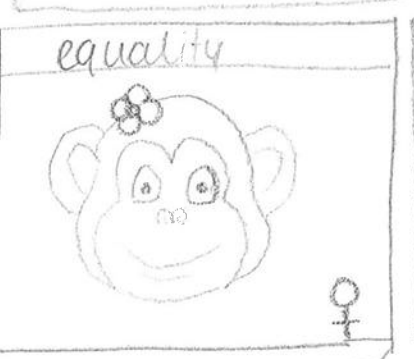
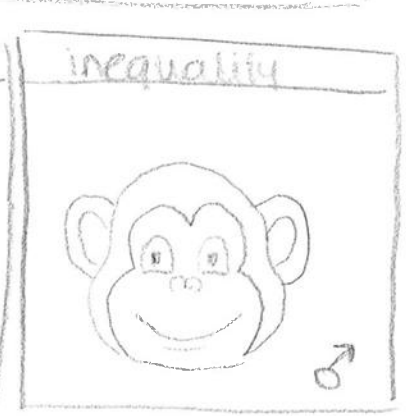
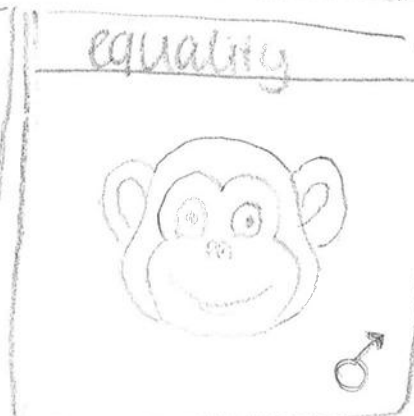
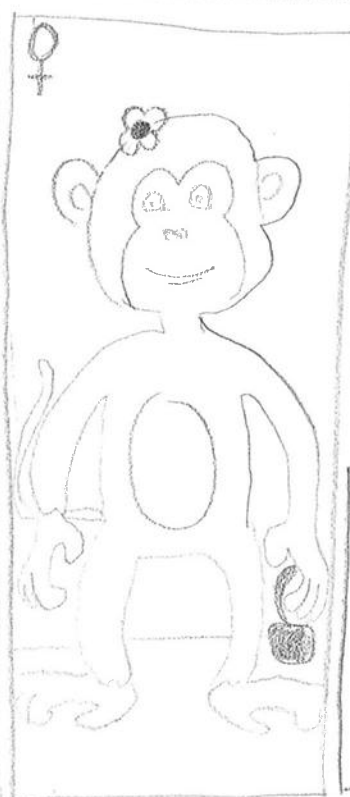
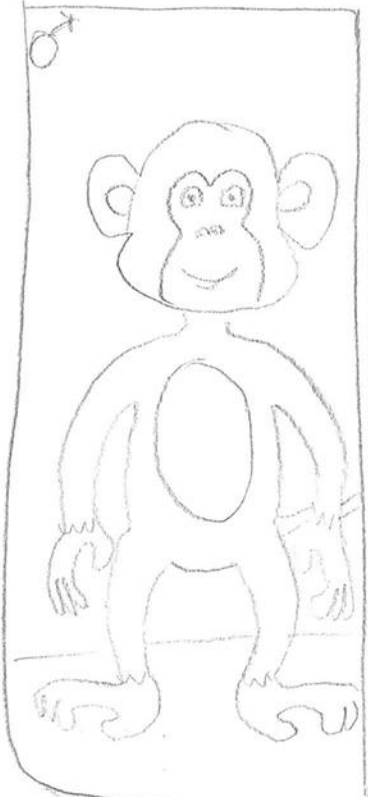
# MONKEYS REJECT

# UNEQUAL pay

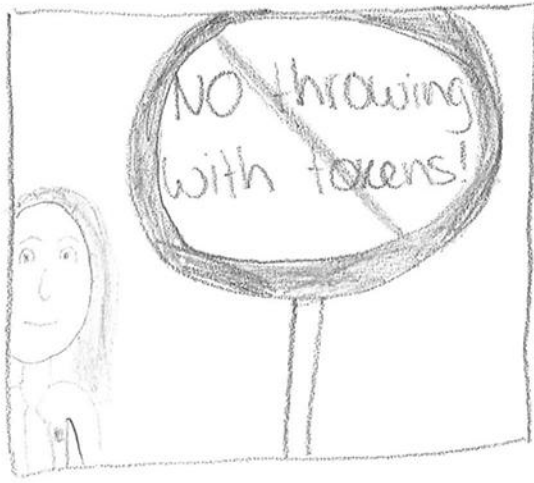
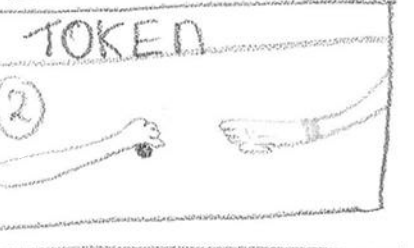
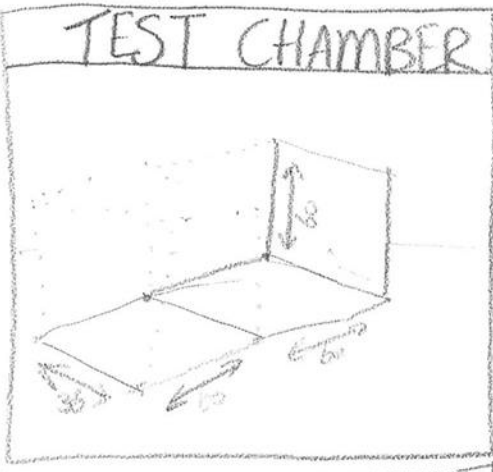
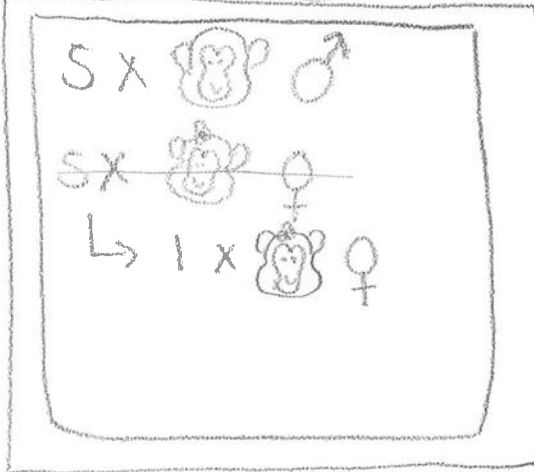


# THE INFLUENCE OF

# GENDER



## METHOD



Token = 3 (red)

High value food = ● = grape

Low value food = ■ = cucumber

Time for exchange

60 S.

# Congres

## EFFORT CONTROLS

no exchange  
 → grape ●  
 → cucumber ●  
 = inequality



## FOOD CONTROLS

no partner  
 → grape ●  
 in compartment  
 of partner  
 → cucumber ●  
 = inequality



## Incomplete

① failure to hand  
 back token  
 ② failure to  
 accept or eat  
 the proffered  
 Reward

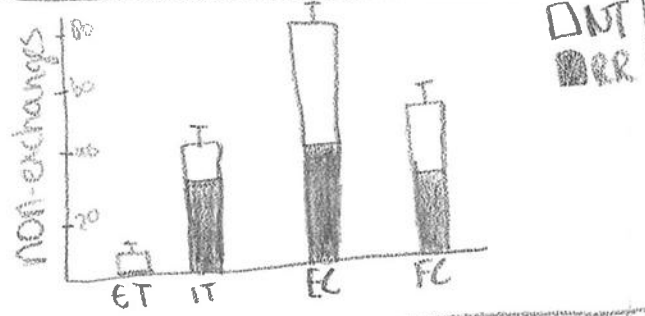
1 = NT  
 2 = RR



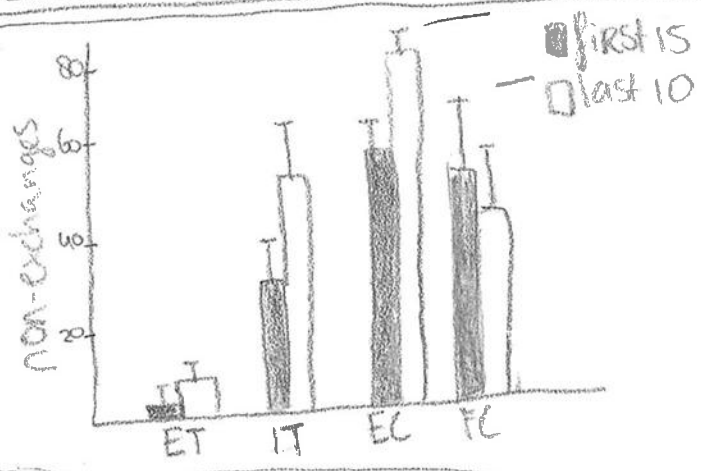
## ① N.T = NO TOKEN



## RR = REJECT REWARD



← Figure 1. Mean percentage of failures to exchange for females across the four test types. Lines indicate significant differences between conditions (Tukey's multiple comparisons), ET (equality test), IT (inequality test), EC (effort control), FC (food control).



← Figure 2. Mean percentages of failures to exchange in the first 5 trials (■) versus the last 10 trials (□) per test. Lines indicate differences at P=0.05 (exact Wilcoxon signed ranks test) ET (equality test), IT (inequality test), EC (effort control), FC (food control).

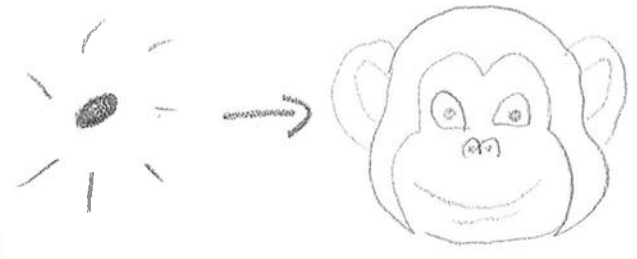
# MORE RESULTS

I have some more results.  
The presence of high-value rewards reduced the tendency to exchange for low-value rewards.

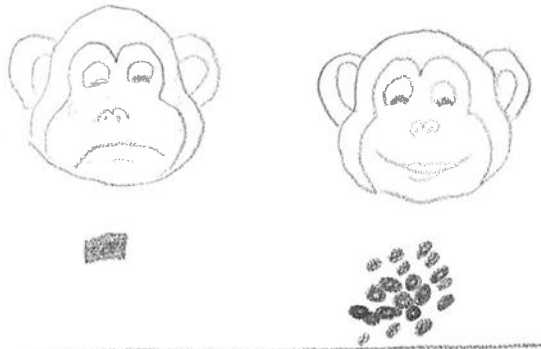
( $F_{3,16} = 25.78$ ,  
 $P < 0.001$ )  
→ figure 1



grape present → happy monkey



The strongest increase in refusal to exchange occurred if a partner received better rewards without any effort



Exchange behaviour may change over the course of a test

Each subject receives two tests of each condition, each with 25 trials

Failed exchanges (NT & RR) might increase over consecutive trials if subjects did not immediately recognize that they were receiving a lower reward, but learned over time



For equality, inequality and effort control conditions, non-exchanges increased over time.

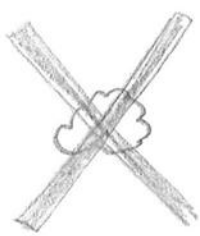
- equality =  $T = 9, n = 4, p = 0.25$
- inequality =  $T = 13, n = 5, p = 0.18$
- effort control =  $T = 15, n = 5, p = 0.06$

see figure 2.

how about food controls?

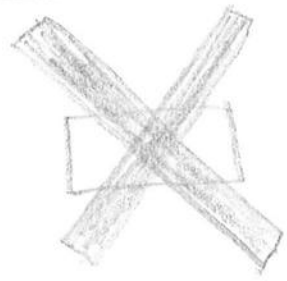
For food controls, non-exchanges decreased over the course of the test  
 $T = -15, n = 8, p = 0.06$

45.4% NT



$F_{3,16} = 8.43, p = 0.001$

54.6% RR



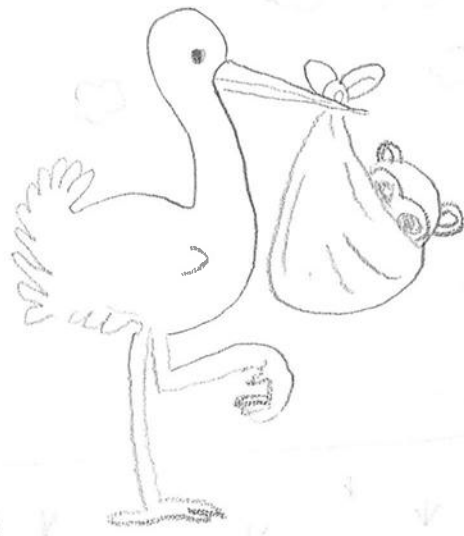
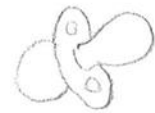
$F_{3,16} = 7.73, p = 0.002$

is this good or bad Sarah?

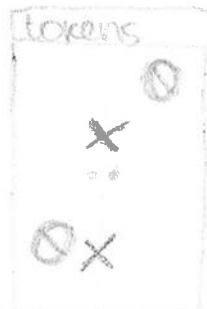
Well, for that answer we have to take a look at it beginning!



# Two years earlier



## MONKEY TRAINING CENTRE <sup>G<sub>Su</sub></sup>



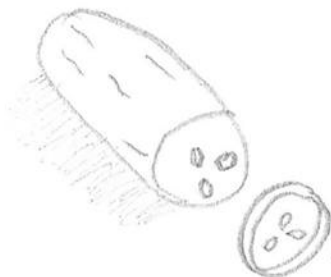
- failure to hand back received token is highly unusual
- in two years, these failures occurred less than 0.5%

So, the refusal of the token (NT/RR) is due to feelings of inequality

## TWO years Later

### NT

The increase in NT cannot be explained by the absence of positive reinforcement, as rewards continue to be cucumber, an expected reward in the equality test.

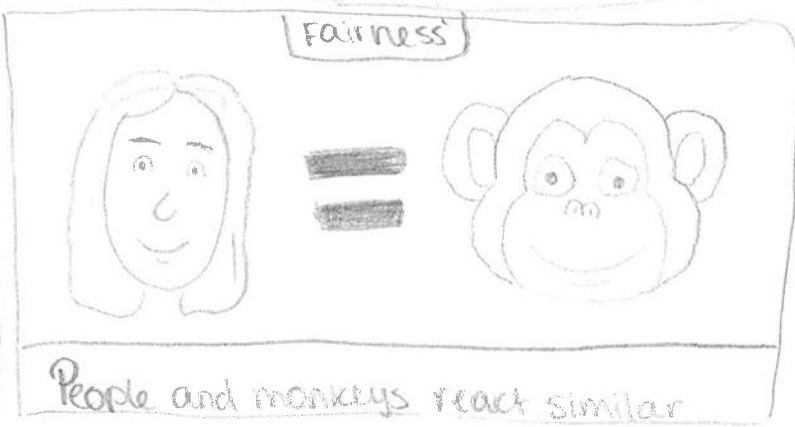
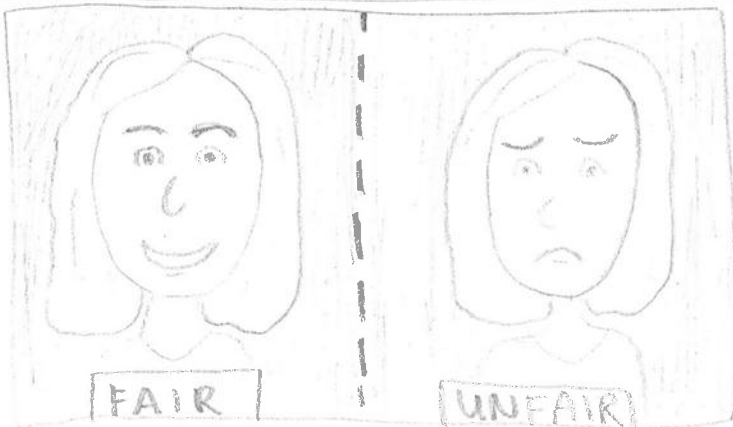


### RR

When refusing the reward subjects forfeited a directly accessible food that they readily accept and consume under almost any other set of circumstances. One explanation: violated expectations. Monkeys forego a low-value reward if high-value reward is anticipated.



# DISCUSSION



Although our data cannot elucidate the precise motivations underlying these responses, one possibility is that monkeys similar to humans, are guided by social emotions.



These emotions, known as 'passions' by economists, guide human reactions to the efforts, gains, losses and attitudes of others.

